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Downs Energy Named Marketer of the Month by ConocoPhillips

CORONA, CA, July 30, 2010 — Downs Energy, a 70 year-old family-owned business providing fuel and lubrication products and services, has been named the Marketer of the Month by ConocoPhillips.

For the last six years Downs Energy has been a distributor for ConocoPhillips, and since 2008 it has been a TOP TIER Marketer. In addition, Downs has a proven track record in selling the complete line of ConocoPhillips Lubricants products.

According to Michael Downs, president of Downs Energy, knowing his customers' business is a key factor in his company's remarkable achievement. "We understand our customers' wants and needs and how our products can address them," Downs says. "Our customers are partners; if they're happy, then we're happy.

"With a growing need for specialized products in the lubrication industry, oil companies have responded by developing a focus," he concludes. "ConocoPhillips has been an excellent partner in supporting our customers' needs."

Downs recognizes that his company's customers are continuously becoming more knowledgeable about all of the products available in their industry and that Downs Energy must maintain a high level of expertise. "Our goal is to ensure that our staff is always trained and up to date on everything we sell while retaining a neighborhood, family business feel."

Most recently, the company has been very successful distributing the full line of Kendall GT-1® motor oils with Liquid Titanium®.

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About Downs Energy

Downs Energy is a leading nationwide marketer of managed fuel programs and petroleum distribution services for the transportation, heavy duty commercial, automotive and industrial business sectors. Since 1940, Downs Energy has provided innovative fuel management solutions to help their clients control costs, increase productivity and maximize equipment performance through strategic business partnerships with some of the industry's most valued, respected and trusted brands, including ConocoPhillips, 76, Phillips 66, Kendall, Commercial Fueling Network (CFN), and VP Racing Fuels.

For more information about Downs Energy, please call (888) 810-3835 or visit www.downsenergy.com.